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## TRADE LIST



ROSES

## SHRUBS, EVERGREENS, ETC.

1936-37


TOM THUMB, SMALLEST RED ROSE IN WORLD
Introduced in America by The Conard-Pyle Co.
THE CONARD - PYLE COMPANY ROBERT PYLE, President WEST GROVE, PA.
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## ROSE SPECIALISTS SINCE 1897

As Rose Specialists since 1897 we were, we believe, the first in the industry to develop a Research Department. This Department is being steadily maintained. We are importers and introducers of Novelty Roses, but the introduction in each case takes place only after careful and extensive testing.

We have been cautious to secure Plant Patents only on varieties we esteem of superior merit. We recognize value in introductions other than our own and herewith offer a list of the most outstanding modern patented kinds. These Patented Roses are being handled under license from the patent owners.

## PLANT PATENT PROTECTION

## Plant Patent Notice

The following provisions apply to all patented and trade-marked plants we sell.

Each plant so indicated is a patented variety under the laws of the United States and any asexual reproducton or distribution by sale, gift, or otherwise of scions, buds, or cuttings for such reproduction, without license from us, constitutes an infringement of the patent. Any unauthorized reproduction, sale or other distribution of reproducing proDagating material of these patented plants, prohibited by the patent under these names and trademarks or any other name or names, will subject the reproducer, seller or distributor thereof to prosecution for infringement under the United States Patent Laws.

Signed: THE CONARD-PYLE CO.
West Grove, Pa .

## PRICES

WHOLESALE PRICES: One to twenty plants at 10 rate, 20 to 250 nlants at hundred rate, 250 to 2500 plants at thousand rate.

RETAIL PRICES. It is the established policy of The Conard-Pyle Company that purchasers of these patented roses shall not list or sell them at less than per each or per dozen retail prices as established for the current season (not less than three of a kind at dozen rates) or include them in any group, collection or combination offers except in connection with other patented roses, the retail selling prices of which are definitely established and then only in groups of not less than three patented plants and at a total selling price for the group figured at not less than the dozen rate of each plant in the group -also that these patented plants are not to be featured as a premium in any instance and that failure to comply with this policy will result in discontinuance of the supply.

## REPLACEMENTS

Dealers who are obliged to make actual replacements of Patented Roses may count on us to furnish such at 25 c each. Necessary forms for certifying replacements will be furnished on request.

## OTHER PROVISIONS

The Foreign Rights on Conard-Pyle Patented and Novelty Roses are reserved and no plants may be shipped outside of the United States without our consent.

In Patented Roses only singles may be ordered at the ten rates. This does not apply to other Novelties or regular varieties.

Persons or firms not licensed by us to sell these Patented Plants at wholesale are limited to resale at retail only.

## SALES HELPS

As a part of the selling program for Conard-Pyle Company Patented Roses, four process color electros are available for your printer to use in your catalog in accordance with our regular program; if interested send for information.

## GENERAL TERMS

$2 \%$ and free packing for cash before shipment: $2 \%$ for payment in 10 days from the date of invoice; net 60 days; $6 \%$ interest charged on past due accounts. Packing extra at cost.

This list cancels all previous quotations. Goods quoted F. O. B. West Grove, Pa. Prices intended for only those actually in the trade; and subiect to change without notice.

Orders booked subject to crop losses through unavoidable causes. Shipments travel at purchaser's risk. Claims must be made promptlv upon receipt of goods. If any stock proves untrue it will be replaced: liability limited to invoice value at time of shipment. Stock selected at nursery will be charged for accordingly.

## The Little Rose That Sells BIG! $\star$ NEW DWARF, TOM THUMB

Plant Patent No. 169, J. de Vink, 1936 Introduced in America by The Conard-Pyle Co.

See illustration on front of this List. Also fullcolor picture on Page 2 of New Star Catalog.

This little fellow certainly got a "big hand" last Spring when the newspapers, magazines, movies and even Ripley's "Believe It or Not," gave him so much publicity.

At the Spring Flower Shows people crowded to get a peep at the "Tiniest Rose in the World." It went over BIG!

All of this shows how big the demand is, how fast you can sell. Naturally those "on the ground first will get the gravy."

Tom Thumb is a tiny gem for the border, rockery or pool's edge. It is also useful for growing in a Conservatory. It grows 6 inches high, is hardy. The flowers are rich crimson, white center, studded with gold stamens.

Be first in your section to cash in on this "baby"!
Retails $\$ 1$ each; 3 for $\$ 2.50 ; 12$ for $\$ 10$

## PRICE TO THE TRADE

Nice Pot Plants for April Delivery
100 for $\$ 50 ; 10$ for $\$ 6$
1000 for $\$ 450 ; 250$ at 1000 Rate

## ROSA HUGONIS

"Golden Shrub-Rose of China"
HUGONIS is now the standard for Rose Hedges and specimens. It is prized for its extreme hardiness, its ability to make a distinctive and almost impenetrable hedge and its habit of being first to flower (in early May ahead of other Roses and Shrubs). It requires little care and blooms best when planted in unfertilized soil. A specialty of ours for nearly 20 years, yet its sales are still going up. Retail Price: 75 c each.

Color illustration on Page 21, new Star Catalog.
Dormant 2-year field plants, own root
Prices to Trade:
100 for $\$ 20$.

## The CONARD-PYLE CO., West Grove, Pa.

Robert Pyle, President

## * STAR ROSE NOVELTIES

FEU PERNET-DUCHER
H. T. (C. Mallerin, 1934.) Plant Patent No. 103.

Retails $\$ 1.50$ each; $\$ 15$ dozen
Gold Medal, 1935, Barcelona, Spain and Lyon, France. Also scored 88 points at International Test-Garden, Portland, Ore. Mme. Pernet-Ducher gave this Rose the highest possible recommendation when she selected it as the choicest of all the new Roses in Europe to be named in memory of her famoris husband, Pernet-Ducher.
This is one of the most beautiful Roses we have ever seen. Creamy buds, heavily marked with carmine. slowly open to spiral flowers of rich vellow, growing lighter toward the edoes, with the edges lightly flushed with pink. The autumn flowers are much darker, being a rich golden yellow shading lighter at the edges, occasional flowers having a decided pink tinge. The outside or first petals are sometimes almost pure white, forming a chaste covering for the glorious expanding bloom. Although fully double with 80 to 100 tissue-like netals, it usually opens to a perfectly formed Rose. Tall. bushv plants bloom continuously from June until frost, with the heaviest bloom and most beautiful flowers in early autumn. Delightfully fragrant.

No. 1 dormant 100 for $\$ 75 ; 10$ for $\$ 10$

## LUIS BRINAS

## H. T. (P. Dot, 1934). Plant Patent No. 102. <br> Retails $\$ 1.25$ each; $\$ 12.50$ dozen

Orange-copper. Fine pointed buds of orange-copper open slowlv, the petals curling back. making a starry flower with a high center. It is fully double, with 40 to 45 petals. and when entirely open the color is soft old-rose, flushed with gold. It has a distinctive fragrance which is delightful. Has won Gold Medal and highest awards from French and English Rose Societies. Gold Medal, Portland Test-Garden, 1935.

No. 1 dormant: 100 for $\$ 60$; 10 for $\$ 7.50$

## MME. COCHET-COCHET

## H. T. (C. Mallerin, 1934.) Plant Patent No. 129. <br> Retails $\$ 1.25$ each; $\$ 12.50$ dozen

Coppery pink. Beautiful form, charming color, and honey fragrance, added to its free habit of bloom, on plants that are furnished with a wealth of healthy foliage, make this one of the most desirable of the Everblooming Roses. Longpointed buds of coppery pink, flushed orange, open to $4 \mathrm{~T} / 2$ inch flowers of splendid form. The petals vary from 20 to 40. Gold Medal, Bagatelle, 1932.

No. 1 dormant: 100 for $\$ 60 ; 10$ for $\$ 7.50$

## WARRAWEE

H. T. (Mrs. H. C. Fitzhardinge, Australia, 1934). Plant Patent No. 140.
Retails $\$ 1.25$ each; $\$ 12.50$ dozen
Shell-pink. Long-pointed, salmon-pink buds open to 4 -inch, or larger, flowers of exquisite shell-pink with a slightly darker reverse. There are about 25 petals, and the bloom, when fully open, looks like a glorified Mme. Butterfly. It has the delightful spicy fragrance of the old clove pinks. The plant has all the health, vigor, and freedom of bloom of Radiance.

No. 1 dormant: 100 for $\$ 60 ; 10$ for $\$ 7.50$
Full-color illustrations of above four in new Star Catalog now ready.

# * NEW PATENTED ROSES 

No 1 dormant; 2-year field


#### Abstract

ALEZANE H. T. (Pahissa 1934). Plant Patent No. 116. Retails \$1.50 each; $\$ 15.00$ dozen. Bud urn shaped, large reddish brown; flowers cupped opening to sorrel, unfurling from sorrel to rich apricot and reverse of petals sorrel striped with yellow veins. Petals not effected by hot or wet weather. Growth very vigorous, upright branching dark green foliage. An extremely interesting and striking novelty which has attracted much attention.


100 for $\$ 75 ; 10$ for $\$ 10$

## BETTER TIMES

H. T. (Jos. H. Hill Co. 1934). Plant Patent No. 23. Retails $\$ 1.25$ each; $\$ 12.50$ dozen. The brilliant cerise flowers are large, double and delicately fragrant. Being produced on long, strong stems, they are excellent for cutting. Foliage is leathery, dark green; a very free full bloomer. Its success is indication of the name.

100 for $\$ 60 ; 10$ for $\$ 7.50$
BLAZE
Plant Patent. No. 10. Pillar. Scarlet. Retails $\$ \mathbf{1 . 0 0}$ each; $\$ \mathbf{1 0}$ dozen. The introducers who supply us with the plants claim this to be a repeat-blooming Paul's Scarlet Climber. In our experience some plants have re-bloomed and some have not. We expect these to be more uniformly satisfactory.

100 for $\$ 50 ; 10$ for $\$ 6$

## CARILLON

H. T. (J. H. Nicolas). Plant Patent No. 136. Retails $\$ 1.25$ each; $\$ 12.50$ dozen. A bedding rose of great activity, giving at all times a note of cheer in the garden. The long pointed buds are orange scarlet, contrasting pleasingly with the green sepals. The half-open bloom is a deep coral overcast with orange and the full bloom is large, 4 in . in diameter, the inner petals being irregularly but artistically arranged. The bush is branching, so that when planted in mass, the whole bed is blanketed with glossy foliage upon which rest the many blooms.

100 for $\$ 60 ; 10$ for $\$ 7.50$

## CARRIE JACOBS BOND

H. T. (Howard \& Smith, 1935.) Plant Patent No. 158. Retails $\$ 1.25$ each; $\$ 12.50$ dozen. Deep rose. A magnificent, full-petaled flower of deep rose color, enhanced with a coral sheen. The form is ideal and the great blooms come singly on stiff, upright canes.

100 for $\$ 60 ; 10$ for $\$ 7.50$

## COUNTESS VANDAL

H. T. (M. Leenders, 1932). Plant Patent No. 38. Retails $\$ 1.00$ each; $\$ 10.00$ dozen. Is today the most popular rose in America as well as in Europe. The long pointed bud, upright stems for cutting, a richer coloring and large rose differentiate it from Edith Nellie Perkins, also blooms more steadily. The color combination can hardly be described, a superposition of pink, copper, gold and salmon producing a peculiar effect changing as the bloom ages.

$$
100 \text { for } \$ 50 ; 10 \text { for } \$ 6
$$

## * NEW PATENTED ROSES

## No 1 dormant; 2-year field <br> DOUBLOONS

Set. H. (M. Horvath, 1934). Plant Patent No. 152. Retails $\$ 1.50$ each; $\$ 15.00$ dozen. A vigorous climber with heavy wood and handsome glossy foliage. When in bloom the whole plant is literally covered with clusters of large golden blooms. Buds ovoid, deep saffron yellow, flower large, double, cupped; rich gold, fading but little, fragrant. Gives two liberal crops six weeks apart if the first spring blooms have not been cut.

100 for $\$ 75 ; 10$ for $\$ 10$

## EASLEA'S GOLDEN RAMBLER

(W. Easlea \& Sons, 1935). Plant Patent No. 114. Retails $\$ 1.00$ each; $\$ 10$ dozen. Midseason Yellow. Large full-petaled, fragrant and long lasting yellow flowers.

100 for $\$ 50 ; 10$ for $\$ 6$

## FEU PERNET-DUCHER

H. T. (C. Mallerin, 1934). Plant Patent No. 103. Retails $\$ 1.50$ each; $\$ 15$ dozen. This Rose is outclassing all others in the tall-growing yellows. It is fragrant, unusually free in bloom, has disease-resistant foliage, and keeps perfect for days when cut. An exhibition Rose par excellence. See further details Page 4.

$$
100 \text { for } \$ 75 ; 10 \text { for } \$ 10
$$

## GLOWING CARMINE

H. T. (Howard \& Smith, 1936). Retails $\$ 1.00$ each; $\$ 10$ dozen. Carmine. The name describes the color of this handsome Rose. It is a strong grower, blooms freely, and can be used as a dark pink. The color holds well until petals fall. 100 for $\$ 50 ; 10$ for $\$ 6$

## GOLDEN CLIMBER

(Mrs. Arthur Curtiss James). Wich. Hyb. (W. D. Brownell, 1933). Plant Patent No. 28. Retails $\$ 1.00$ each; $\$ 10.00$ dozen. The most interesting and unusual feature is that its extreme hardiness is combined with blooms of Hybrid Tea type and quality, long lasting and most always solitary on stems often eighteen inches or longer. It is very hardy, being able to withstand sub-zero temperatures. The handsome, glossy green foliage, green wood and red thorns are very ornamental.

## 100 for $\$ 50 ; 10$ for $\$ 6$

## LUIS BRINAS

H. T. (P. Dot, 1934). Plant Patent No. 102. Retails \$1.25 each; $\$ 12.50$ dozen. Orange-copper. This Rose has won gold medals from French, English, and American Rose Societies. The flower ages to soft old-rose flushed with gold. See further details Page 4.

100 for $\$ 60 ; 10$ for $\$ 7.50$

## MARY HART

H. T. (Geo. Hart, 1931). Plant Patent No. 8. Retails $\$ \mathbf{1 . 0 0}$ each; $\$ 10.00$ dozen. A striking red sport of Talisman. The bud is maroon-red, opening to well-formed blossoms of deep velvety blood-red with an overglow of amber. Unlike most red Roses, Mary Hart does not wilt or dry out when cut, but opens perfectly.

# * NEW PATENTED ROSES 

## No 1 dormant; 2-year field <br> MME. COCHET-COCHET

H. T. (C. Mallerin, 1934). Plant Patent No. 129. Retails $\$ 1.25$ each; $\$ 12.50$ dozen.<br>100 for $\$ 60 ; 10$ for $\$ 7.50$ (See details, Page 4)<br>MME. JOSEPH PERRAUD

H. T. (J. Gaujard, 1934). Retails \$1.50 each; \$15 dozen. Multicolored. Winner of the Bagatelle Gold Medal 1934, and awarded the honor at Lyon, France, of being "The most beautiful Rose in France for the year 1934." The long, slender, and pointed nasturtium-orange buds open to sweetly fragrant flowers of nasturtium-buff.

100 for $\$ 75 ; 10$ for $\$ 10$ NEW DAWN
(The Everblooming Dr. Van Fleet.) Plant Patent No. 1. Retails $\$ 1.50$ each; $\$ 15$ dozen. Exquisite long flesh pink buds and beautiful double flowers of a delicate and pleasing blush pink shade. Fine for cutting on account of its splendid long stems.

## 100 for $\$ 75 ; 10$ for $\$ 10$

NIGRETTE
H. T. "The Black Rose of Sangerhausen." (M. Krause, 1934). Plant Patent No. 87. Retails $\$ 1.50$ each; $\$ 15$ dozen. Blackish maroon. The almost black buds open to fragrant, dark maroon blooms which in their deepest shades give the impression of black velvet. The color varies violently with the season and weather from light crimson to deepest maroon.

100 for $\$ 75 ; 10$ for $\$ 10$

## PERMANENT WAVE

Poly. Hyb. (M. Leenders 1932). Plant Patent No. 107. Retails $\$ 1.00$ each; $\$ 10.00$ dozen. The name fits the case. The petals are fluted or waved, permanently from the bud stage to the finish. Blooms rather large for the type, in great clusters. Rosy pink with cerise edges. Handsome plants, may be grown tall enough for a low hedge.

## 100 for $\$ 50 ; 10$ for $\$ 6$ <br> ROCHESTER

J. H. Nicolas, 1934). Plant Patent No. 131. Retails $\$ 1.25$ each; $\$ 12.50$ dozen. New. Seedling of Rev. F. Page Roberts and Echo. A lovely constant flowering bedder of the Roberts type of growth and form of bud and flower, with the Echo freedom of bloom. The color of the bud is like Roberts, with more pronounced carmine markings on the reverse of the petals, with more blush in the open flower. Foliage heavy and disease-resistant-growth vigorous. Always in bloom, it is sure to be a great garden favorite.

100 for $\$ 60 ; 10$ for $\$ 7.50$

## TEXAS CENTENNIAL

H. T. (Dixie Rose Nursery, 1935). Plant Patent No. 162. Retails \$1 each; \$10 dozen. Nopal-red. A sport of President Herbert Hoover. Bud is long-pointed, opening into a large, moderately fragrant flower on a long, strong stem. The color of the open flower is nopal-red, with a dainty shade of gold; the center of the flower is a lighter red, toning to dark pink as the bloom ages.

$$
100 \text { for } \$ 50 ; 10 \text { for } \$ 6
$$

## WARRAWEE

H. T. (Mrs. H. C. Fitzhardinge, Australia, 1934). Plant Patent No. 140. Retails $\$ 1.25$ each; $\$ 12.50$ dozen.

100 for $\$ 60 ; 10$ for $\$ 7.50$ (See details, Page 4)

# * HYBRID TEA ROSES 

No 1 dormant; 2-year field
West Grove Grown on Multiflora Seedlings
( 5 at 10 rate; 25 at 100 rate)
Ami Quinard Now the standard for dark reds $\begin{array}{ccc}10 & 100\end{array}$
Autumn. Like TALISMAN but startling color--- $3.50 \quad 30.00$
Betty Uprichard. RADIANCE-like two-tone;

Charles K. Douglas. One of better reds; bright _- $3.50 \quad 30.00$
Charles P. Kilham. A "stand out" coral-red and orange
Condesa de Sastago. New prize-winning, copper and yellow
$\begin{array}{cccc}\begin{array}{c}\text { Director Rubio. Cochineal-pink; outshines other } \\ \text { pinks }\end{array} & & \\ & 3.50 & 30.00\end{array}$
Duchess of Wellington. Old still-popular, yellow $3.50 \quad 30.00$
Edith Nellie Perkins. Pale salmon; abundant

Editor McFarland. RADIANCE-like; color al-

E. G. Hill. Fragrant crimson; free bloomer ------- $3.50 \quad 30.00$

Etoile de Hollande. First choice in reds ------------. $3.50 \quad 30.00$
Feu Pernet-Ducher. (See Novelties Page 4) -----10.00 75.00
Federico Casas. New coppery pink and orange;

Golden Gleam. Vivid yellow with honey frag-
ance 3.50
Golden Dawn. Attractive new straw yellow ------- $5.00 \quad 45.00$
Gruss an Aachen. White and carmine bedder --- $3.50 \quad 30.00$
Gruss an Teplitz. The still-popular red shrub--.-3.50 30.00
Joanna Hill. Bold buff, fine to cut -----------------3.-30 30.00
Kaiserin Aug. Viktoria. The standard white ---. 3.5030 .00
Lady Alice Stanley. A good reliable pink ------ $3.50 \quad 30.00$
Lady Ashtown. Very satisfactory shining pink $3.50 \quad 30.00$
Leonard Barron Very hardy, tinted bedder --. $5.00 \quad 45.00$


Mme Butterfly. Pink and gold; popular to cut $3.50 \quad 30.00$
Mme. Cochet-Cochet. See Novelties, page 4) --.. $7.50 \quad 60.00$
Margaret McGredy. One of most satisfactory;

Mary Hart. Red sport of TALISMAN -------------- $6.00 \quad 50.00$
McGredy's Scarlet. Just "red"; long lasting --.-. $3.50 \quad 30.00$
Miss Rowena Thom. Brilliant satiny pink; RADIANCE vigor -----------------------------------------3.--30
Mrs. Aaron Ward. Low growing; golden fawn 3.5030 .00
Mrs. E. P. Thom, One of the sturdiest yellows $3.50 \quad 30.00$
Mrs. G. A. Van Rossem. Brownish yellow; copper pink veins
Mrs. Henry Morse. Two-tone pink; perfect to
cut
Mrs. Pierre S. duPont. Genuine solid yellow,
very free; the yellow $5.00 \quad 45.00$
National Flower Guild 5-inch bright red; tall 3.5030 .00
Nigrette. The new "Black Rose" ----------------------10.00 75.00
Nuntius Pacelli. A white, deliciously fragrant _-.. 3.5030 .00
Pink Pearl. Clear pearly pink; deliciously frag-
rant
President Hoover. Multicolored; one of best ... 3.5030 .00
President Plumecocq. Coppery buff; very free $5.00 \quad 45.00$
Radiance. The standard pink
Red Radiance. Like RADIANCE except color--- $3.50 \quad 30.00$

# $\star$ HYBRID TEA ROSES <br> (Continued) 

Rev. F. Page Roberts. Carmine and yellow; to 10100

Soeur Therese. Hardy chrome-yellow ; to cut .... 5.0045 .00
Souv. de Mme. C. Chambard. One of the most beautiful; also one of sweetest. Coral pink; very hardy
$\begin{array}{lllllllll}\text { Talisman. The gay multicolored variety -u } & 3.50 & 30.00\end{array}$
Thomas A. Edison. Two-tone pink; lasts well cut
Ville de Paris. Buttercup-yellow; tall, willowy $3.50 \quad 30.00$
Warrawee. (See Novelties, page 4) $\quad 7.50$

## HYBRID PERPETUALS AND OTHERS

No 1 dormant; 2-year field
Eblouissant. Dark red Polyantha; rarely over 10
inches ___ \$
F. J. Grootendorst. Bright crimson Rugosa for

Frau Karl Druschki. WHITE AMERICAN BEAUTY - 3.50
General Jacqueminot. Favorite still for color, fragrance
Gloria Mundi. Polyantha. Flaming orange scarlet $3.50 \quad 30.00$
Henry Nevard. New lasting red -_ $3.50 \quad 30.00$
Mrs. John Laing. Solid pink

## HARDY CLIMBERS SPANISH BEAUTY

$\begin{array}{ccccc}\begin{array}{c}\text { Mme Gregoire } \\ \text { pink }\end{array} & \text { Staechelin. Early } & \text { pearl } & 10 & 100 \\ \$ 3.50 & \$ 30.00\end{array}$ A plant of this "Queen of the Climbing Roses" in full bloom is one of the most beautiful sights we have ever seen. Long-pointed buds of crimson open to great, urn-shaped flowers of iridescent pearl-pink, with splashes of ruby-carmine on the outside of the petals. These deliciously fragrant blooms are produced so lavishly that they almost hide the plant.

| 10 | 10 |
| :---: | :---: |
| Blaze. (See New Roses, page 5) \$ | \$50.00 |
| Climbing American Beauty. The popular deep rose pink $\qquad$ | 30.00 |
| Easlea's Golden Rambler. See New Roses, page $6.00 ~$ | 50.00 |
| Golden Climber. (See New Roses, page 6) .-.-.. 6.00 | 50.00 |
| New Dawn. (See New Roses, page 7) 10.00 | 75.00 |
| Paul's Scarlet Climber. The most vivid scarlet 3.50 | 30.00 |

## Complete reference on Roses STAR ROSE CATALOG

Handsome and attractive in itself.
24 Pages brightly illustrated.
55 Life-like true-color pictures of Roses.
164 Varieties of Hybrid Teas, Polyanthas, Hybrid Perpetuals. Climbers, Repeat-Climbers, Species, Rugosas and Mosses, including:-
26 Patented Roses and 39 Other Novelty Roses.
Ask for a copy

## SHRUBS, VINES, HEDGE

New varieties, to keep up interest in your offers, as well as popular kinds. Sizes for immediate re-sale, and young stock to re-build your assortments.

| ABELIA grandiflora. |  | 10 | 100 |
| :--- | :--- | :---: | :---: |
| Like a miniature Weigela. Pink bell. | Glossy | Abelia |  |
| 1 to $11 / 2$ | ft . |  |  |

hinodegiri. Hinodegiri Azalea
Bright scarlet. Brightest spot in landscape in early May.6 to 8 in., bushy. For J. B. Area only _-_ 3.0025 .00
10 to 12 in., bushy. For J. B. Area only --. 5.5050 .00
BERBERIS thunbergi. Japanese Barberry
Extensively used for hedges and foundations.1 to $1^{1} / 2 \mathrm{ft}$.$1.50 \quad 10.00$
thunbergi atropurpurea. Redleaf Japanese Barberry
The new red for a touch of color. Best in sun.
1.5012.00
CALLICARPA purpurea. Chinese Beautyberry
Pink flowers in August; light purple berries.
2 to 3 ft . ..... 18.00
CARYOPTERIS tangutica. (New) Tangutian Bluebeard
5 ft . Violet flowers in Summer.
1 to $11 / 2 \mathrm{ft}$. ..... $2.50 \quad 20.00$
CERCIS japonica. ..... Chinese Redbud
Dark pink flowers in early spring before leaves. 2 to 3 ft . ..... $3.50 \quad 30.00$
COTONEASTER horizontalis. Rock Cotoneaster
Low spreading shrub, pink flowers, bright red berries.
$1 \mathrm{I} / 2$ to 2 ft . ..... $5.50 \quad 50.00$
CYDONIA Japonica. Flowering QuinceScarlet flowers in April, May.
$1 \mathrm{t} / 2$ to 2 ft . ..... 2.00 ..... 15.00
DEUTZIA gracilis. ..... Slender Deutzia
Dwarf for edging other shrubs; white bells.
1 to $1 \mathrm{x} / 2 \mathrm{ft}$. ..... $1.50 \quad 12.00$
lemoinei compacta. ..... Improved Lemoine Deutzia
More compact than Deutzia lemoinei.
$11 / 2$ to 2 ft .
$\qquad$ $2.00 \quad 15.00$
magnifica. ..... Magnificent Deutzia
Finest Deutzia with large flowers, borne freely.
2 to 3 ft . ..... $2.25 \quad 18.00$
rosea eximia. Improved Slender Pink DeutziaA better $D$. grarilis rosea; one of most pleasing varieties.$1^{1 / 2}$ to 2 ft . 2.0015 .00FORSYTHIA intermedia spectabilis. Showy Border
The finest; more compact; richer yellow; freer bloomer.
2 to 3 ft . ..... $2.00 \quad 15.00$
suspensa. ..... Weeping Forsythia
Graceful, drooping habit. Excellent for massing on banks.
$2^{1} / 4 \mathrm{in}$. pots ..... $.75 \quad 5.00$
$1^{1 / 2}$ to 2 ft . ..... $1.50 \quad 12.00$
HEDERA helix. ..... English Ivy
Ground cover in shaded situations; ideal wall cover.
$21 / 4 \mathrm{in}$. pots ..... $.75 \quad 5.00$
baltica. ..... Baltic Ivy
Small leaved, hardy form.$21 / 4 \mathrm{in}$. pots1.258.00

# SHRUBS, VINES, HEDGE <br> (Continued) 

HIBISCUS syriacus Banner. Shrub-Althea
Striped pink and crimson. Handsome hedge. 10100
$21 / 4$ in. pots $\quad \$ .75 \quad \$ 5.00$
3 to 4 ft . $\quad 2.25 \quad 18.00$
Jeanne d'arc Shrub-Althea
Large, double pure white flowers, like roses.

3 to 4 ft . $2.25 \quad 18.00$
HYDRANGEA arb. grandiflora. Snowhill Hydrangea
Early spring. White flowers until August.
2 to 3 ft . $2.25 \quad 18.00$
panic. grandiflora. Peegee Hydrangea
An old variety still in strong demand.
2 to 3 ft . $2.25 \quad 18.00$
KERRIA japonica fl. pl. Double Kerria
True double Corchorus. Desirable golden yellow.
2 to 3 ft . $3.50 \quad 30.00$
KOLKWITZIA amabilis. Beautybush
New pink flowered shrub; finer than the Weigelas.

LAUROCERASUS schipkaensis. Shipka Cherry-Laurel
Thick glossy-leaved evergreen, hardy to N. Y.
10 to 12 in . --- $2.00 \quad 15.00$
LONICERA morrowi. Morrow Honeysuckle
One of most attractive berried bushes. Fine screen.
2 to 3 ft . $2.00 \quad 15.00$
PHILADELPHUS Argentine Silver Leaf Mock Orange Silvery leaves; pure white double flowers over 2 inches.

Enchantment. Improved White Bouquet Mock Orange Lemoine says an improved Bouquet Blanc.
$1 \mathrm{I} / 2$ to 2 ft . ............................................................. 12.00
Virginal. Virginal Mock Orange
The finest; highly fragrant semi-double flowers all Summer.

2 to 3 ft . $\quad 2.25 \quad 18.00$
PYRACANTHA coccinea lalandi. Laland Firethorn Glorious sprays of orange-scarlet berries.
4 in. pots
$2.50 \quad 20.00$
yunnanensis.
Yunnan Firethorn
Fruit shiny, coral red.
4 in. pots
$3.00 \quad 25.00$
SPIREA, Anthony Waterer. Waterer Spirea Perpetually blooming dwarf red, for edging or hedges. $11 / 2$ to 2 ft .
$2.00 \quad 15.00$
billardi.
Billard Spirea
Bright pink, fluffy spikes. For cutting.
3 to 4 ft .
$2.25 \quad 18.00$
thunbergi. Thunberg Spirea
Adds distinction with lacy leaves; graceful, dwarf.
2 to $2 \mathrm{I} / 2 \mathrm{ft}$.
vanhouettei.
$1.50 \quad 10.00$
Finest both in flower and foliage,
en flower and foliage, very useful.
2 to 3 ft . $1.50 \quad 10.00$
VIBURNUM tomentosum plicatum. Japanese Snowball
Fairly covered with balls of snow Memorial Day. Heavyribbed, dark green foliage, peculiarly becoming. Fall color. Stiff, upright grower.
3 in pots
2 to 3 ft .
$2.75 \quad 22.00$
WEIGELA Eva Rathke.
Most showy variety, with dark brownish red flowers.
2 to 3 ft .

# The CONARD-PYLE CO., West Grove, Pa. 

 Robert Pyle, President
## EVERGREENS

(Evergreens are for Japanese Beetle Area only) BUXUS sempervirens.

Common Box
Fast, dense grower for formal hedges. 10100 $11 / 2$ to 2 ft . B. \& B. $\$ 5.50 \$ 50.00$
sempervirens suffruticosa. True Dwarf Box Dwarf, for edging walks and beds. $21 / 4 \mathrm{in}$. pots $\longrightarrow 1.258 .00$ 4 to 6 in . $2.00 \quad 15.00$
CEDRUS atlantica glauca. Blue Atlas Cedar
Rigid habit; handsome blue foliage.
$21 / 2$ to 3 ft . B. \& B. 15.00125 .00
CHAMAECYPARIS lawsoniana alumi. Scarab Cypress
Best blue columnar form.
$11 / 2$ to 2 ft . B. \& B. 4.0035 .00
ILEX crenata.
Japanese Holly
Attractive. Small dark leaves; black berries. Hardy to N. Y.

6 to 8 in .
$3.00 \quad 25.00$
crenata microphylla. Littleleaf Japanese Holly Smaller leaves and hardier than crenata.
10 to 12 in . B. \& B.
$4.00 \quad 35.00$
JUNIPERUS chinensis.
Chinese Juniper
Formal columnar outline; gray-green.
$11 / 2$ to 2 ft . B. \& B. 5.5050 .00
ch. albovariegata. Whiteleaf Chinese Juniper
Blue pyramid for low use. Creamy tips.
10 to 12 in. B. \& B.
$3.00 \quad 25.00$
chinensis mascula. Chinese Juniper Formal columnar outline. Gray-green.
2 to $21 / 2 \mathrm{ft}$. B. \& B. $5.50 \quad 50.00$
ch. pfitzeriana.
Pfitzer Juniper
Most popular spreading type. Useful
10 to 12 in . B. \& B. $3.00 \quad 25.00$
$11 / 2$ to 2 ft . B. \& B. .-- 5.50
communis hibernica.
Irish Juniper
A very narrow pyramid. Useful for its spire-like effect. $11 / 2$ to 2 ft . B. \& B. 4.0035 .00
depressa plumosa. Plumed Spreading Juniper Graceful, low type. Purple in winter.
10 to 12 in. B. \& B. $3.00 \quad 25.00$
$1 \mathrm{I} / 2$ to 2 ft . B. \& B. 5.5050 .00
excelsa stricta. Spiny Greek Juniper Compact gray-green pyramid, formal use.
1 to $1 \mathrm{I} / 2 \mathrm{ft}$. B. \& B.
$5.50 \quad 50.00$
squamata meyeri.
Meyer Juniper
Deep blue; dwarf habit; desirable. 12 to 15 in. B. \& B. $\qquad$ $5.50 \quad 50.00$
virginiana burki.
Burk Redcedar
Narrow, symmetrical. Steel-blue.
$21 / 2$ to 3 ft . B. \& B.
$8.00 \quad 75.00$
virginiana glauca. Silver Redcedar
The bluish-gray favorite for specimens.
$1^{1 / 2}$ to 2 ft . B. \& B.
virginiana smithi.
Choice. Compact pyramid. Bright green.
1 to $11 / 2 \mathrm{ft}$. B. \& B
8.00

PICEA glauca conica.

## EVERGREENS

## (Continued)

10 ..... 100
PICEA excelsa.pruceNorway Spruce
Dark green. Grows rapidly. For windbreaks and hedges.
12 to 15 in. B. \& B. ..... $\$ 3.00 \quad \$ 25.00$
moorheimi. ..... Moorheim Spruce
New and rare. Deep blue. Constant color.
1 to $1^{1} / 2 \mathrm{ft} . \mathrm{B} . \& B$. ..... $17.50 \quad 150.00$
$1 \mathrm{t} / 2$ to 2 ft . B. \& B. ..... $22.50 \quad 200.00$
PINUS montana mughus. ..... Dwarf Mugho Pine
Little green cushions for rocky places.
10 to $12 \mathrm{in} . \mathrm{B} . \&$ B. ..... $4.00 \quad 35.00$
RETINOSPORA obtusa. Hinoki Cypress
Graceful, bright green. Japanese appearance.
1 to $11 / 2 \mathrm{ft}$. B. \& B. .. .......................................... 2.5020 .00
obtusa gracilis. Slender Hinoki CypressRare type, dense, erect and pyramidal.
1 to $1 \frac{1}{2} \mathrm{ft}$. B. \& B. ..... $5.50 \quad 50.00$
plumosa. Plume Retinospora
Dwarf, dense; slender, feathery. Popular.
1 to $1 \frac{1}{2} \mathrm{ft}$. B. \& B. ..... 3.50 ..... 30.00
plumosa aurea. Gold. Plume Retinospora
Golden form of preceding. For contrast.10 to $12 \mathrm{in} . \mathrm{B} . \& \mathrm{~B}$.2.5020.00
plumosa lutescens. Dwarf Yellow Plume Cypress
Low, broad bush. Yellow-tipped branchlets.
12 to 15 in. B. \& B. ..... 4.00 ..... 35.00
squarrosa veitchi. Veitch Moss Cypress
Pretty blue for contrast; soft, woolly.1 to $1 \mathrm{~T} / 2 \mathrm{ft} . \mathrm{B} . \& B$.$5.50 \quad 50.00$
TAXUS cuspidata. ..... Spreading Japanese Yew
Hardy, rich green, for foundations.1 to $1 \mathrm{I} / 2 \mathrm{ft}$. B. \& B.$5.50 \quad 50.00$
cusp. capitata. Upright Japanese Yew
Upright form of Taxus cuspidata
1 to $1 \mathrm{I} / 2 \mathrm{ft}$. B. \& B. ..... $5.50 \quad 50.00$
cuspidata nana ("brevifolia"). Dwarf Japanese Yew
One of richest, handsomest dwarf evergreens.
6 to 8 in. ..... $2.50 \quad 20.00$
12 to 15 in. B. \& B. ..... $5.50 \quad 50.00$
media hicksi. Hicks Yew
Narrow form for formal use and hedges.
1 to $11 / 2 \mathrm{ft}$. B. \& B. ..... $7.50 \quad 60.00$
THUJA occidentalis elegantissima.Golden-tippedLustrous green, tipped yellow. Fast grower.2 to $2 \mathrm{~T} / 2 \mathrm{ft}$. B. \& B.
5.5050.00
occidentalis pyramidalis. American Pyramidal ArborvitaeThe popular deep green pyramid. Holds color.
$11 / 2$ to 2 ft . B. \& B. ..... 4.00 ..... 35.00
2 to $21 / 2 \mathrm{ft}$. B. \& B. ..... 5.50 ..... 50.00
occidentalis rosenthali. ..... Rosenthal Arborvitae
Dense, rugged columnar form. Slow grower.
1 to $1 \mathrm{I} / 2 \mathrm{ft}$. B. \& B. ..... $4.00 \quad 35.00$
occidentalis vervaeneana. Vervaene Arborvitae
Graceful, bronze, mottled tree for many uses.
1 to $11 / 2 \mathrm{ft}$. B. \& B. ..... $3.00 \quad 25.00$
TSUGA canadensis. ..... Canada Hemlock
Graceful dark green. Best sheltered. Wonderful for hedges.$1 \mathrm{I} / 2$ to 2 ft . B. \& B.
$\qquad$

## The CONARD-PYLE CO., West Grove, Pa.

Robert Pyle, President

## YOUNG EVERGREENS

These are one year field grown. They were planted out from $2 I / 4$ inch pots in May. They will be shipped puddled to insure safety in shipment and ready transplanting.
Buxus suffruticosa ..... $\$ 10.00$
Chamaecyparis lawsoniana alumi ..... 15.00
Ilex crenata ..... 15.00
Juniperus ch. albovariegata ..... 15.00
" " mascula ..... 15.00
" " pfitzeriana ..... 15.00
comm. hibernica ..... 15.00
"" depressa plumosa ..... 15.00

* excelsa stricta ..... 15.00
squamata meyeri ..... 18.00
virg. burki ..... 15.00
Retinospora obtusa ..... 12.00
" compacta ..... 12.00
12.00
pisifera ..... 12.00
" aurea ..... 12.00
" plumosa ..... 12.00 ..... 12.00
" aurea ..... 12.00
" lutescens ..... 12.00
sq. veitchi ..... 12.00
Taxus cuspidata ..... 18.00
". capitata ..... 18.00
media hicksi ..... 15.00
Thuja occ. compacta ..... 15.00 ..... 15.00
globosa
globosa
6 6 pumila ..... 15.00
" pyramidalis ..... 15.00
* rosenthali ..... 15.00
" vervaeneana ..... 15.00
" wareana ..... 15.00
"GOOD LUCK" CANNAS

Cannas are showing increased demand wherever colorful display is wanted. No other flower of like value grows more easily, gives more bloom or requires less care. Older Nurserymen will recall that we specialized in Cannas for a long time and developed nearly all of the list which follows.

> Dormant roots for Winter and early Spring; plants from 3 inch pots for late Spring at $\$ 8$ the hundred except Mrs. P. S. duPont, $\$ 12$
American Beauty. 4 ft . Rich carmine ..... $\$ 5.00$
Golden Wedding. 3 ft . Best dwarf yellow ..... 8.00
Hollywood. 4 ft . Vivid orange pink ..... 6.00
King Midas. 5 ft . A yellow PRESIDENT ..... 5.00
Louis Caveux. 4 ft . Giant rosy scarlet ..... 5.00
Mrs. A. F. Conard, 4 ft . Old favorite pink ..... 7.00
Mrs. P. S. du Pont, 4 ft . Bright pink, yet unmatched ..... 12.00
Palm Beach $3 \mathrm{x} / 2 \mathrm{ft}$. Maize yellow and pink ..... 6.00
Razzle Dazzle. 4 ft . Maroon and yellow ..... 5.00
Rosemond Coles. 5 ft . New. Rich saffron orange ..... 6.00
The Ambassador. 5 ft . Cherry-red. Bronze leaf ..... 7.00
The President. 4 ft . Most popular red ..... 5.00

## HARDY PHLOX

Bunchy rooted; 1-year field
Here are some of those colorful new varieties which have caused fresh demand for Phlox; also older, always-wanted kinds. The plants are such as will transplant easily and flower abundantly with nearly perfect flowers.

Attraction. New. Scarlet-orange; carmine eye $\quad \$ 10.00$
Beacon. Cherry-red. One of best reds - 8.00
E. I. Farrington. New. Salmon to soft pink 10.00

Europa. White; carmine eye $\quad 8.00$
H. B. May. New. Finest true-pink 12.00

Miss Lingard. Everblooming. White 8.00
Mrs. Jenkins. One of best pure whites 8.00
Pink Beauty. (Miss Verboom) New. "Pink Lingard"-_ 10.00
Prof. Schliemann. Light lavender 8.00
Saladin. New. Most vivid. Orange-scarlet 12.00
Salmon Glow. New. Lively flame-pink _- 12.00
Thor. Salmon-pink; bright eye 8.00

## 7 Ways to Profit by

## A. B. C. PROFIT-PLAN

## The Plan: Sell Roses from Star Rose Catalog.

Pocket $25 \%$ of each order. Send balance and order to us. At planting time we ship plants direct to your customers or to you, and (until April 10, 1937) prepay delivery.

- Increase the size of landscape jobs and orders for plants or seeds - suggest Roses; make double profit - on sale and on planting. Use the A. B. C. Profit Plan. Shipments direct to the job.
- Add to your line those profit-full new Roses you've always wanted to sell. Sure profit-no expense, if you sell A. B. C.
- Round out your regular line with Roses. No "headaches"-we'll fill your orders.
- If you prefer, print a small list or folder of "Star" varieties to hand or mail your trade. Have us ship your orders.
- Dress up your place with Roses. Sell from the display, using the Star Catalog. Another double profit-and sales will pay for the planting.
- Supplement Roses of your own with this full list of Star Roses. Then you'll be able to fill all your orders.
- Step out during spare time, or send one of your better men, and contact good buyers. They'll be pleased with your interest, and you'll sell your own line as well as Star Roses.

> Sell A. B. C.-Send for Retail Catalog!

# PROFIT EITHER WAY! <br> Outright Purchase Plan 

Order from this Wholesale List. You order first and sell when you can.

If you prefer to buy your Roses outright and "carry" them, order at wholesale from this Trade List. That way, of course, you assume delivery charges, handling stock, storage, losses, leftovers and similar responsibilities. But you do have the plants to show or deliver to customers. There's also a new partial guarantee on Patented Roses. (See Page 2.)

## A. B. C. Profit-Plan

Use our Retail Catalog. You sell first, then forward order to us.

Another way to supply your trade with Roses is by the A. B. C. Profit-Plan. Our Friends in the Trade like this plan and use it more and more each year. You don't have to touch a plant because we handle stock, shipping and delivery; and you get full replacement free under our Star Guarantee of bloom. You write your orders from the Star Catalog, even one of a kind, pocket $25 \%$ of each order and send the rest to us; we handle all the details.

By the A. B. C. Profit-Plan you have a broader line of Roses, because you share or sell our full list of 164 varieties which includes 26 new Patented Roses and 39 other Novelty Roses. You get a bright selling aid, too, in our new 24-page Catalog with 55 colorplates and 10 quick-selling sets of Roses. Star Roses are nationally-advertised and well-known. The Star tag is a good talking-point and marks a trademarked article that will be remembered and bought again and again. Under this plan any plant which fails to bloom, we will replace without any cost to you. Send for Retail Catalog.

THE CONARD - PYLE CO.
Robert Pyle, Pres. $\star$ West Grove, Pa.
Rose Specialists for Nearly 40 Years

